

Pollinator Gardens for the Win

THE MONROVIA "BEE A WINNER" POLLINATOR PLANT GIVEAWAY IS BACK

EARN FREE PLANTS FOR YOUR CUSTOMERS AND BOOST YOUR MARKETING EFFORTS. Pollinator gardening is a big draw – not just for the bees and butterflies, but gardeners and customers, too.

- WIDE APPEAL: Our latest research shows pollinator gardening appeals to young and mature customers alike
- BIG BUZZ: Tie into Pollinator Month and Pollinator Week with this June 2023 contest
- HOT TREND: 82% of consumers we surveyed were interested in a pollinator plant collection



Two ways you'll "Bee A Winner" too

Grow your email list with contest entries. Monrovia will collect the entries, select the winners, and send you a list of new subscribers to add to your email list.

Build your social media following with posts suggesting they follow your account or tag a friend to share this contest or learn of future ones.

HAVE QUESTIONS? NEED HELP? CONTACT:
HELEN LAWSON
HELEN.LAWSON@MONROVIA.COM
404-295-5921

TIMELINE

APRIL 1

Let us know you'll participate: go.monrovia.com/ pollinator-contest-retailer

MAY 15

PLACE YOUR ORDER FOR SHIPPING ON JUNE 1

MAY 31

Link the online entry form to your website, emails, social media posts and profiles, and other customer communications

JUNE 1 - 16

PROMOTE TO YOUR CUSTOMERS.

We will provide all the tools and templates you need! Watch your email or find them at our Shareable Content for Retailers page.

JUNE 2

Begin display set up depending on delivery schedule

JUNE 6

Finalize your in-store display (including POP).

Post photos of your displays and tag @MonroviaPlants for a social share

JUNE 18

Contest closes; take down contest signage

JUNE 19

MONROVIA SELECTS AND CONTACTS WINNERS. Winners will have 7 days to visit your store to claim their prize. Post pictures and tag @MonroviaPlants to be featured on our Instagram story!

JUNE 23

Use our press release template to announce contest results

JUNE 26

Add your new contacts to your customer database

Send a post-contest email – consider a coupon so everyone wins

It's easy to "bee in on it"

- Sign up to participate here: go.monrovia.com/pollinatorcontest-retailer.
- Order \$2,000 of pollinator-friendly plants per participating location as part of your minimum order. Choose from shrubs, perennials, vines, and edibles.
- Receive 10 bonus 1-gallon plants to use as customer prizes.
- Create your in-store display using plants and our free POP.
- Add our entry form link (go.monrovia.com/bee-a-winner) to your web site. Monrovia will manage your entries and select your winners for you.
- Use our contest templates to promote your contest to your email and social media followers.
- Welcome winners back to the store to pick up their prize.

MONROVIA CONTEST MARKETING SUPPORT

- Free POP including choice of two poster sizes and new counter card option
- Social media posts on our profiles promoting contest and participating locations
- Grow Beautifully newsletter call-out
- Press release promoting contest results and participating locations
- Social media post templates, images, press release template, and newsletter copy for you to share, including post-contest campaigns
- · Contest entry page link
- Share your displays and winners via our Instagram stories (tag @MonroviaPlants to be featured)







